



Biofuels in the Brazilian Scenario

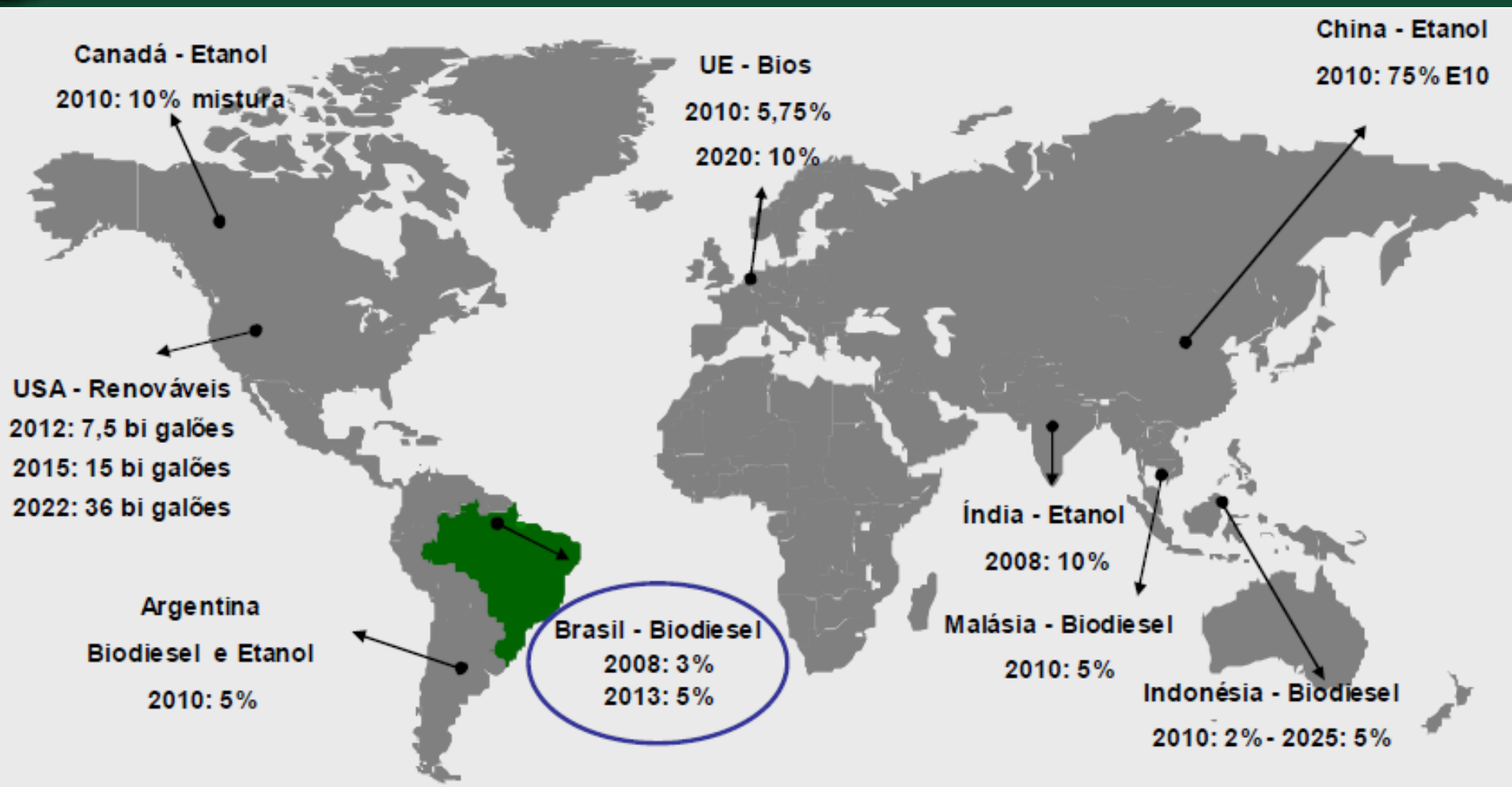
Marcos de Freitas Sugaya
(GE-CORP/PAE/PE)

BIOEN WORKSHOP ON
PROCESS ENGINEERING

São Paulo
September 2009



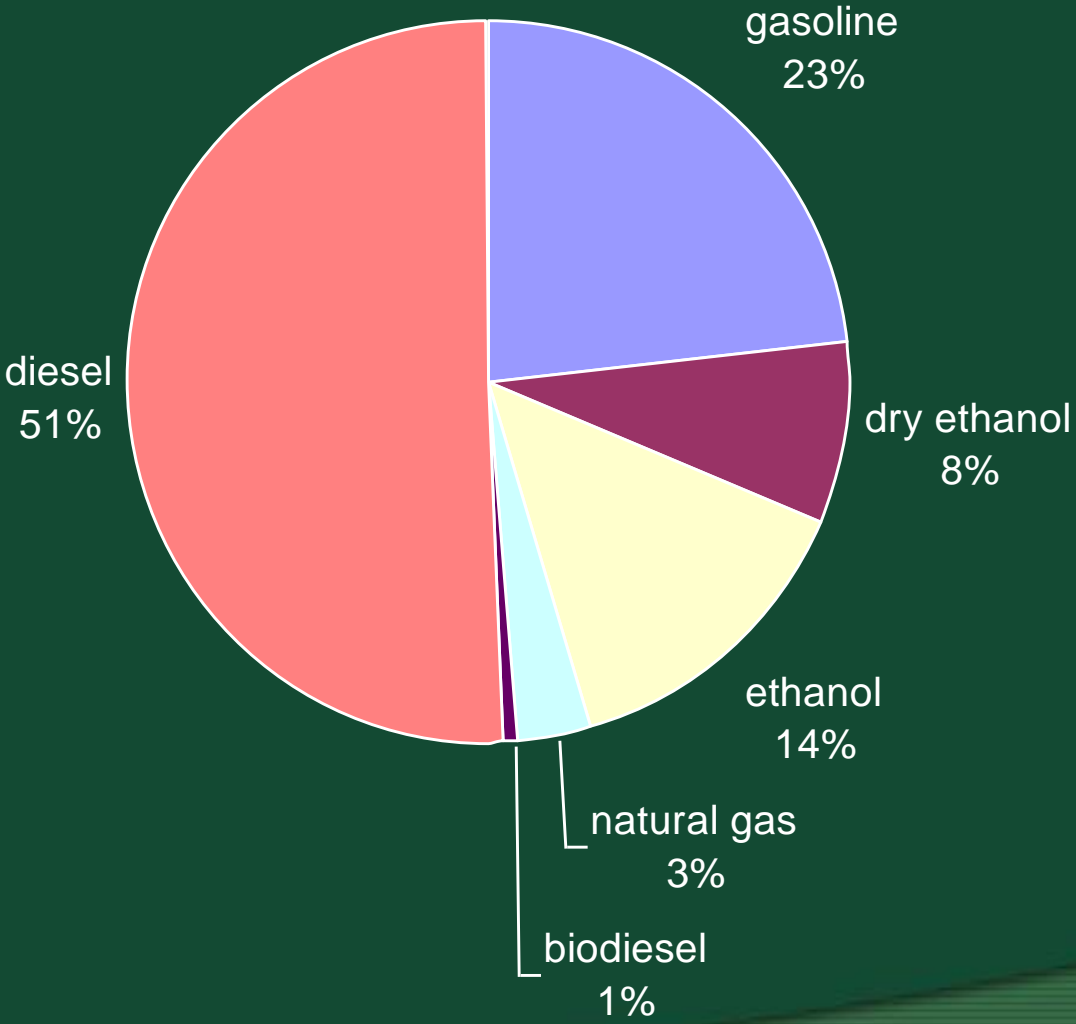
World biofuels demand



WoodMackenzie, 2007
The Economic Times, 2008



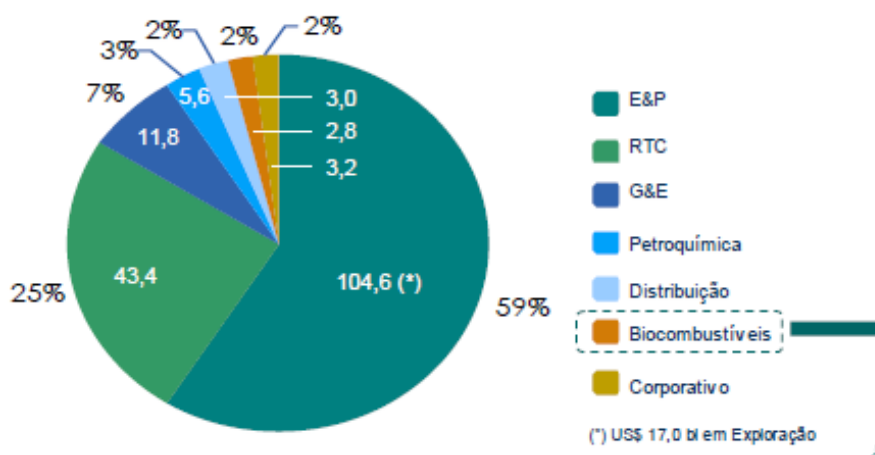
Fuels for transport in Brazil (2008)



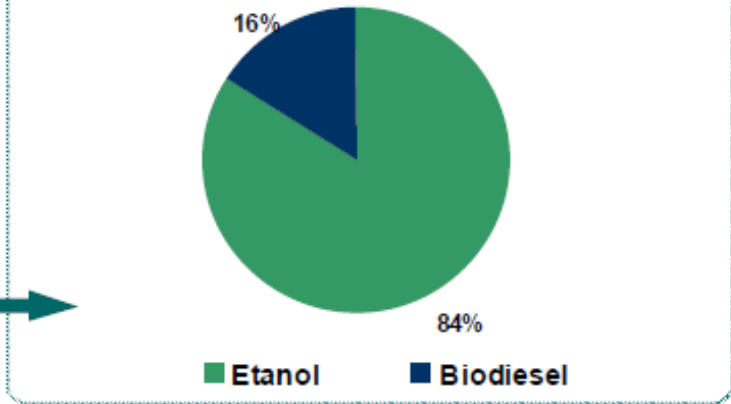


CARTEIRA DE INVESTIMENTOS: 2009-2013

PLANO DE NEGÓCIOS, 2009-2013
US\$ 174,4 BILHÕES



INVESTIMENTOS EM BIOCOMBUSTÍVEIS
US\$ 2,8 BILHÕES



- Act globally in the biofuels segment, developing biodiesel and ethanol businesses
- Petrobras Biofuels (PBIO) created july 2008

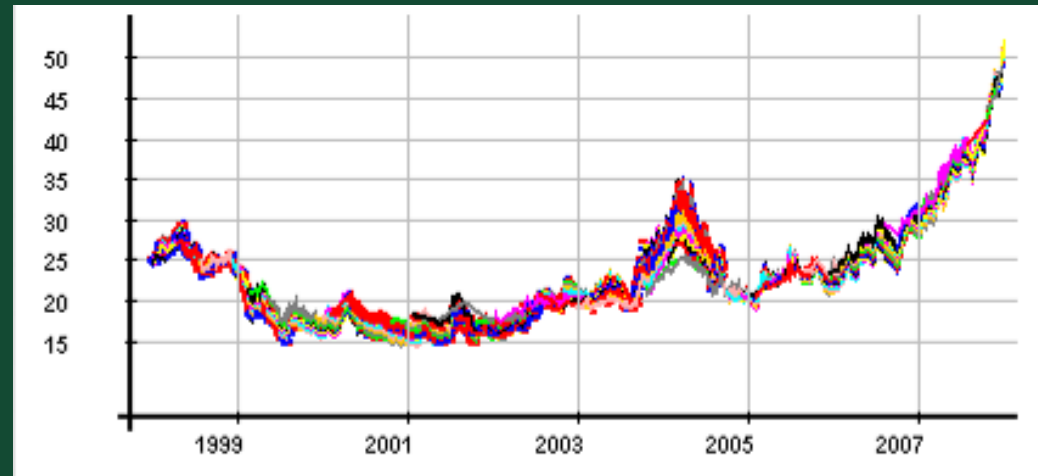
- Law 11.097/05
 - 2008 B2
 - 2013 B5
- PBIO current capacity
 - 3 industrial facilities
 - 170.000 m³ per year
- CSA projects
 - familial agriculture
- R&D activities
 - facilities in Guamaré (RN) and Cenpes (RJ)
 - HBio, H100, homogeneous catalysis, heterogeneous catalysis, FCC of vegetable oils, etc



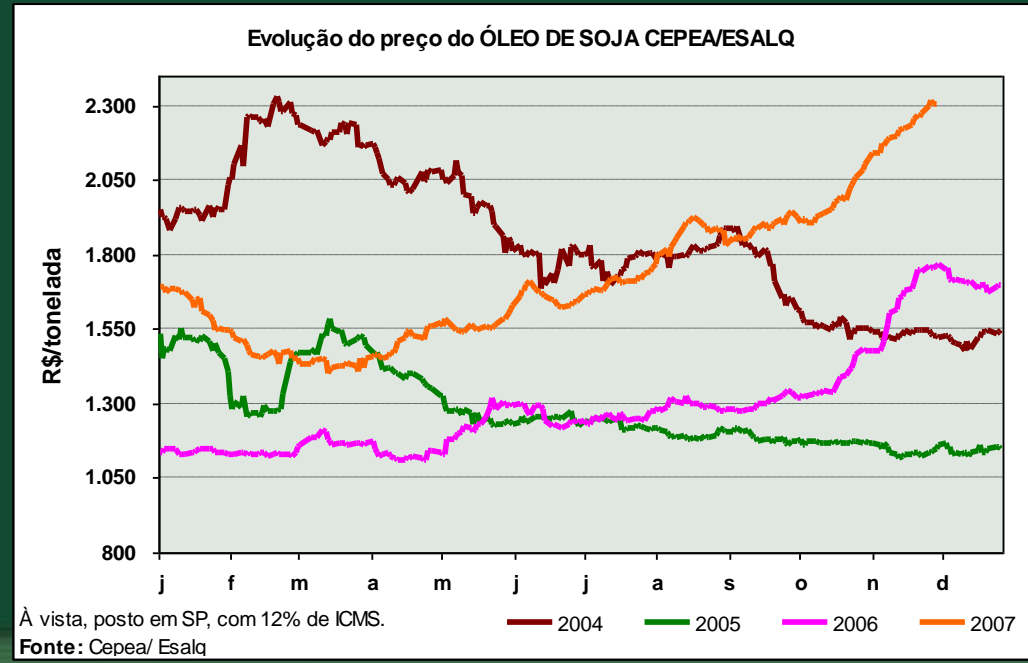


CBOT Futures (soy oil)

¢/lb

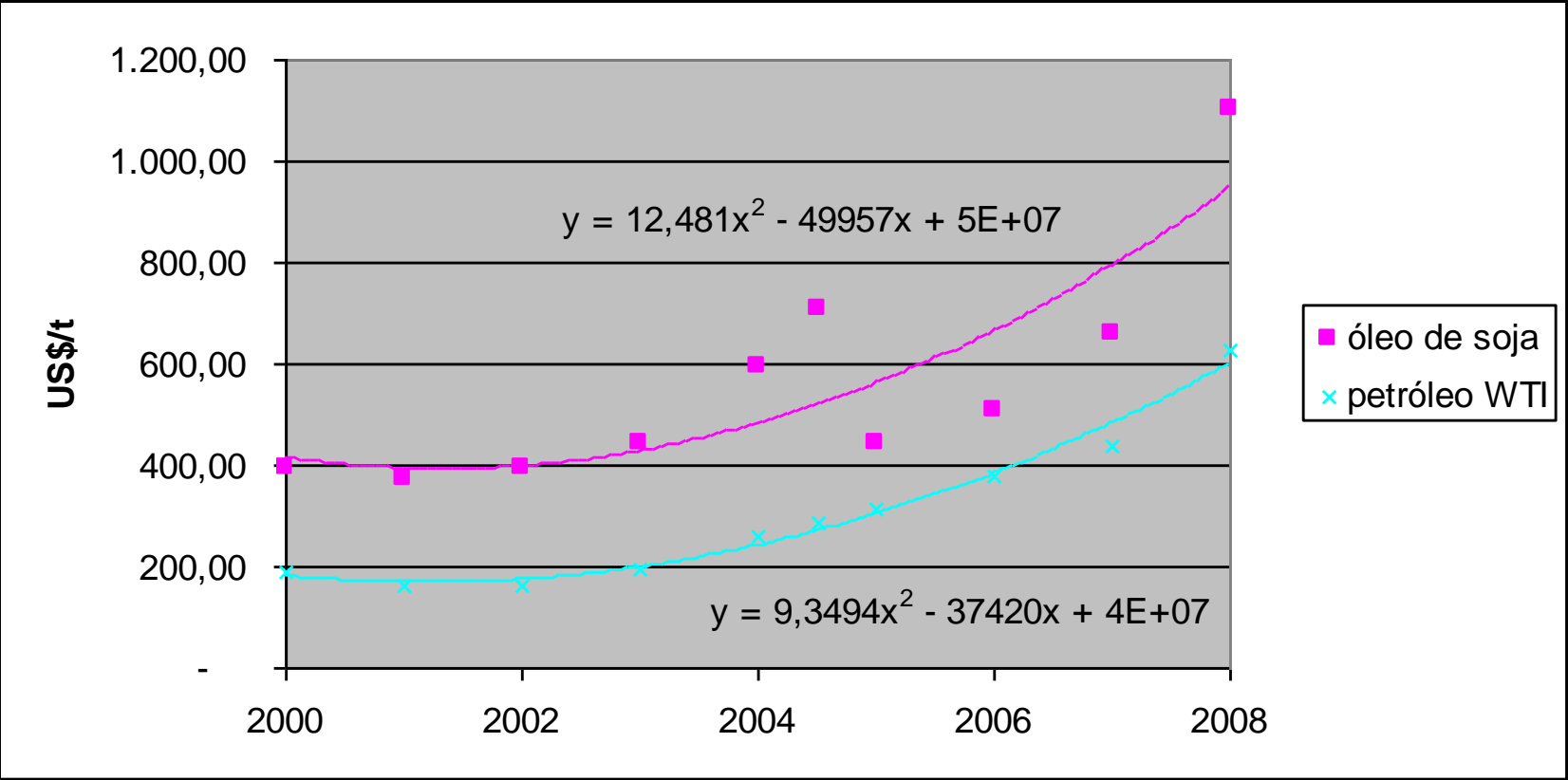


CEPEA/ESALQ (soy oil)



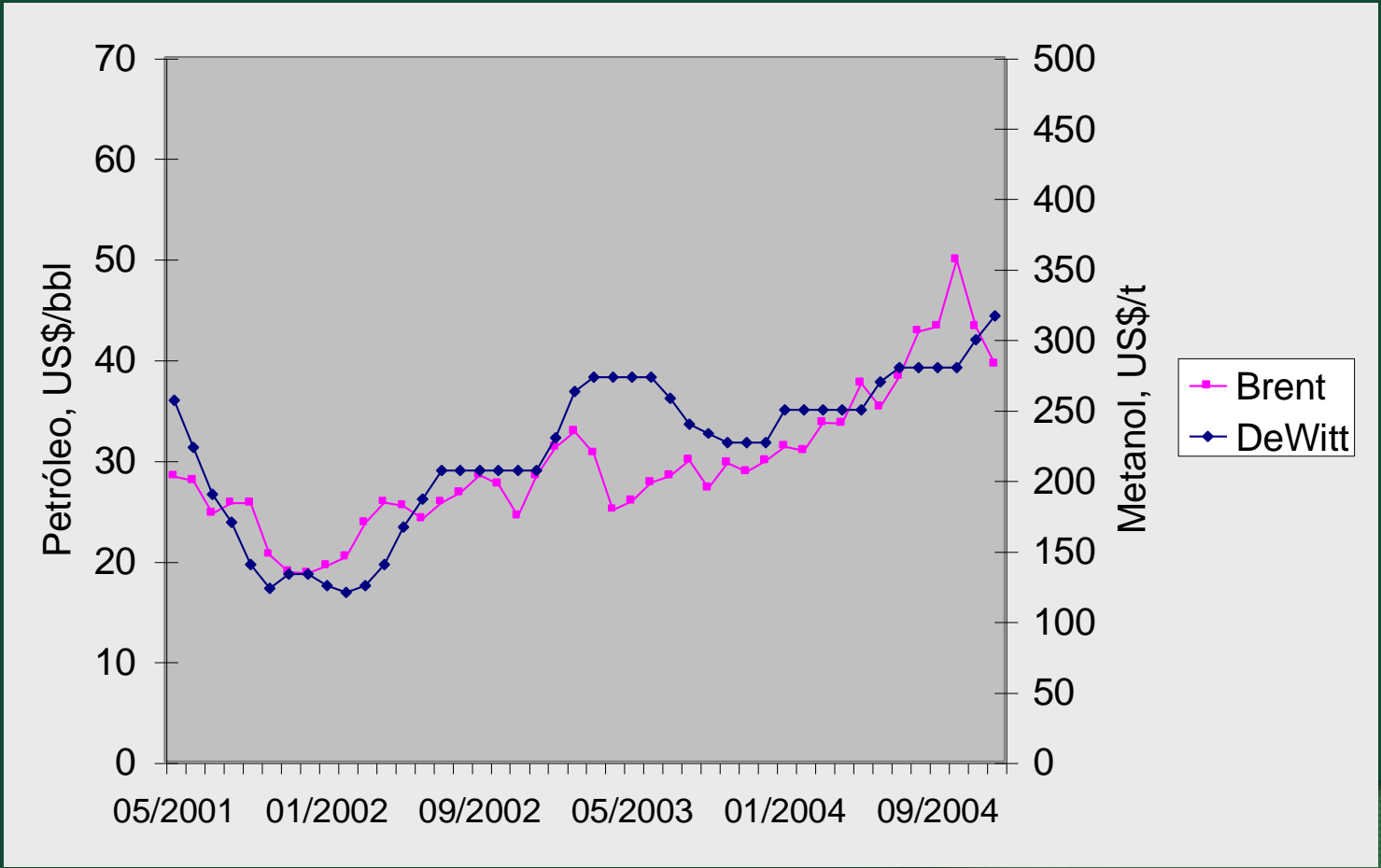


Soy oil CBOT vs. WTI



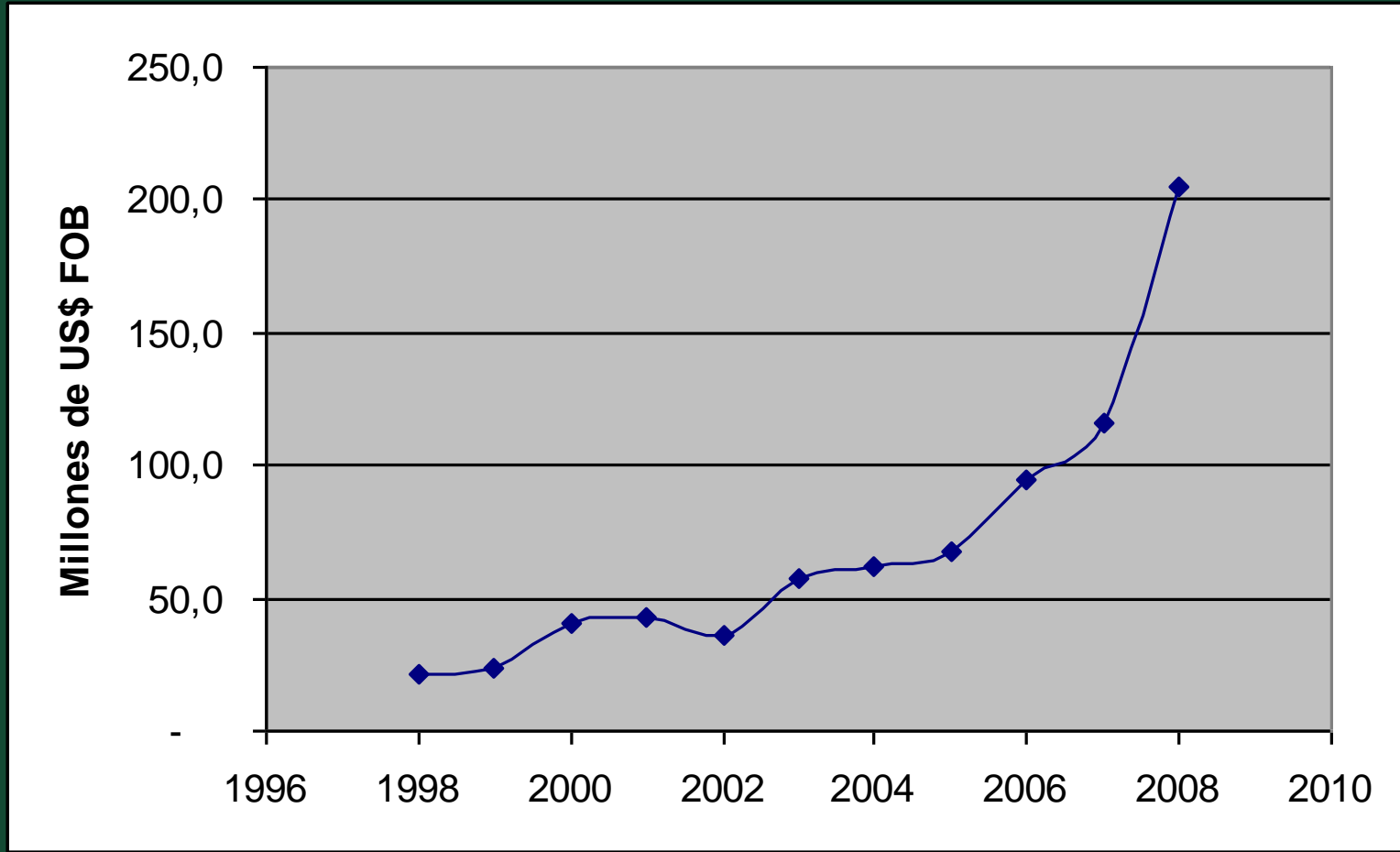


Methanol vs. Brent

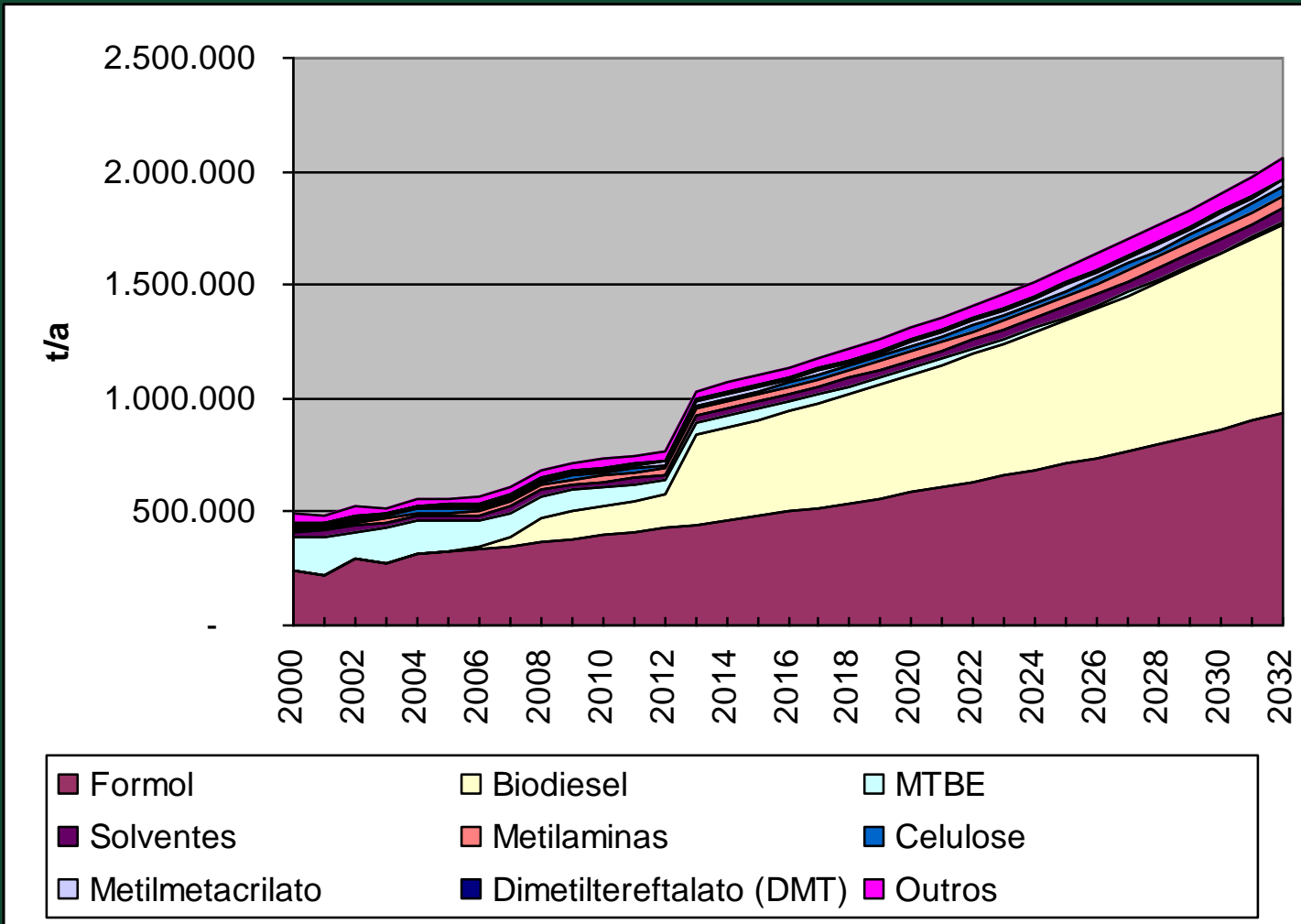




Methanol imports



Methanol market





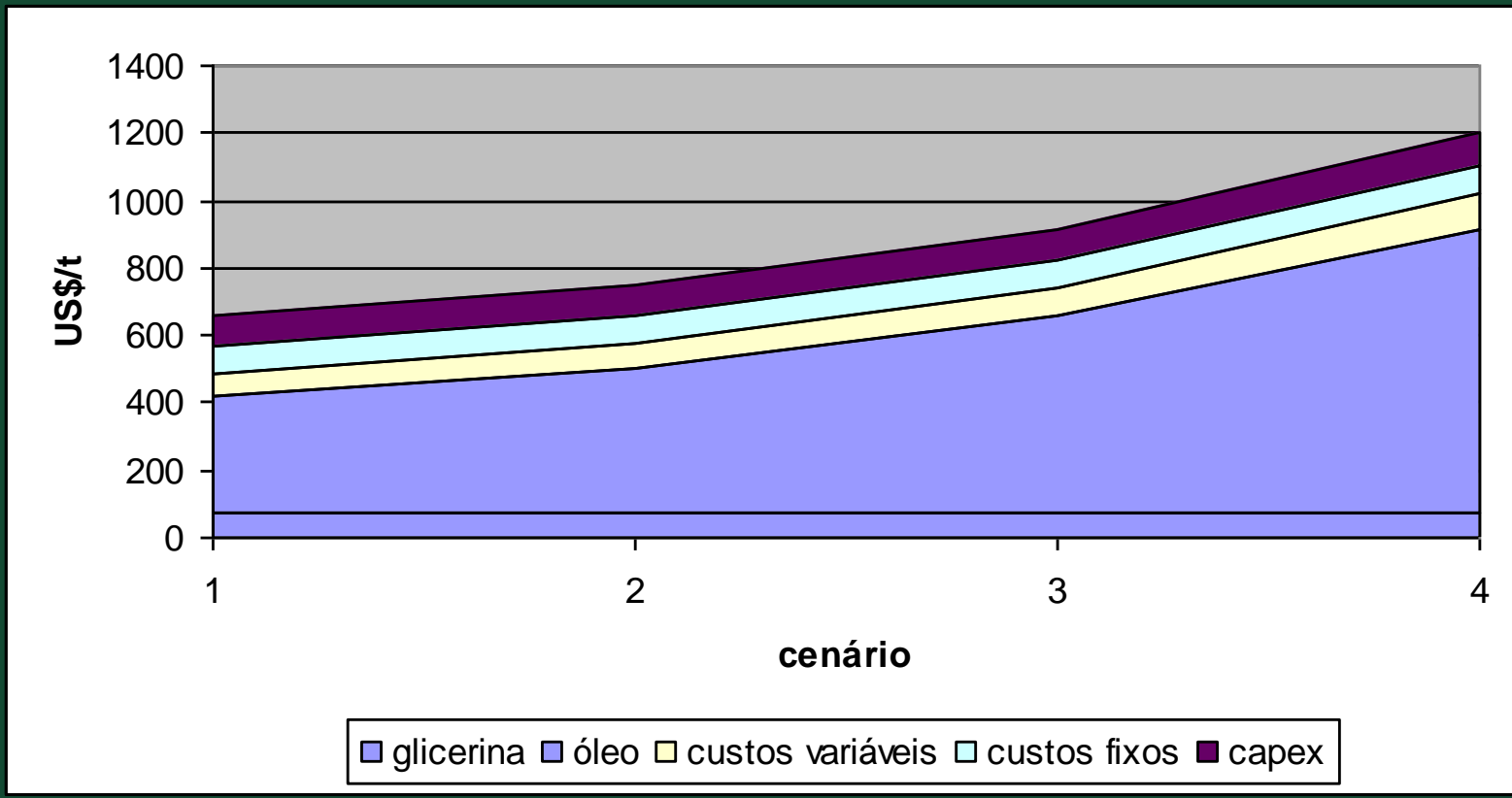
Scenarios

Cenário	WTI (US\$/bbl)	Metanol (US\$/t)	Óleo de soja (US\$/t)
1	40	260	480
2	55	340	550
3	70	420	700
4	100	600	950

- Heterogenous catalysis
 - accepts “difficult” feedstocks (acidic oils, animal fat)
 - environmental advantages
 - no washes, neutralizations, batches, residue administration, etc
 - high quality glycerin
 - no salt or soap as by-products



Production cost breakdown



Principais Fluxos de Comércio de Etanol 2007



Unidades: Mil toneladas

Principais Fluxos de Comércio de Etanol 2020

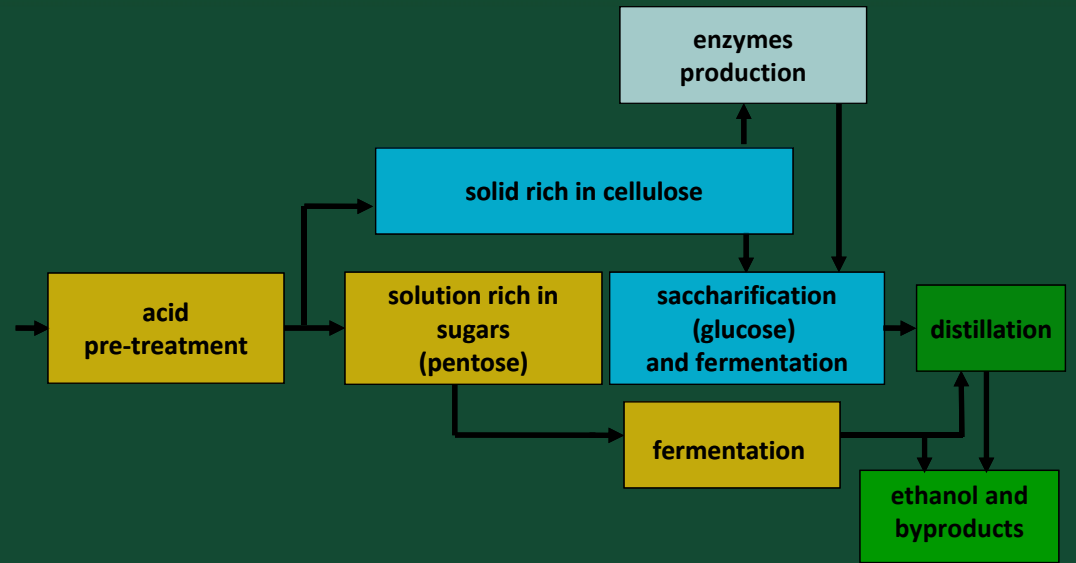


Unidades: Mil toneladas

- Build participation in the national production chain
- Develop international markets
- Secure the development of competitive technologies for the production of ethanol, especially from residual biomass
 - Acquisition of shares
 - New facilities
 - International initiatives
 - Japan
 - Colombia
 - Others

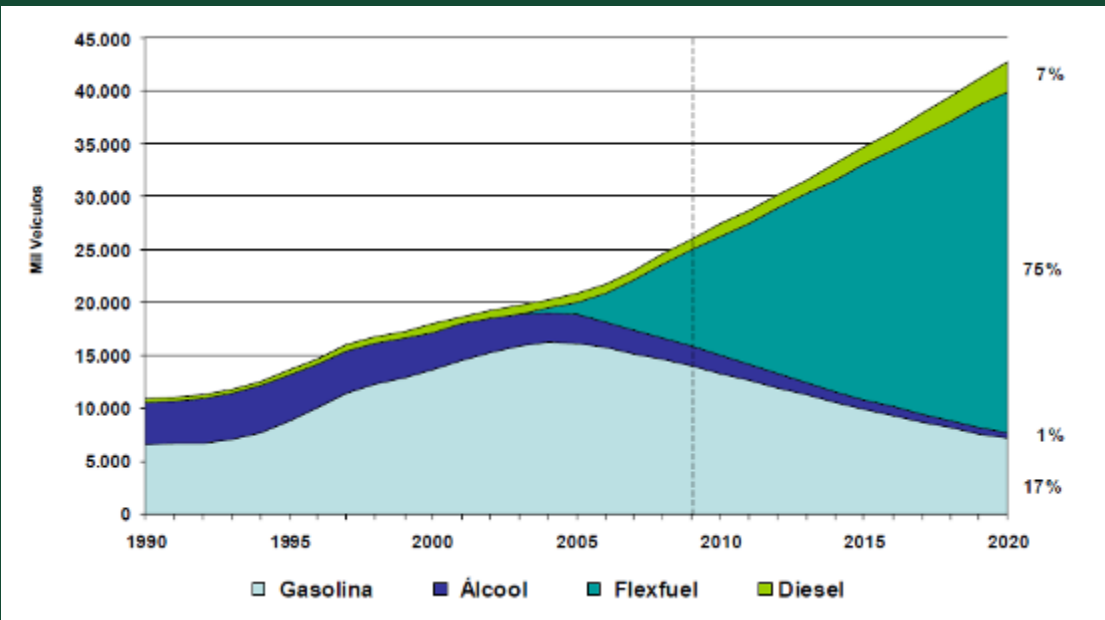
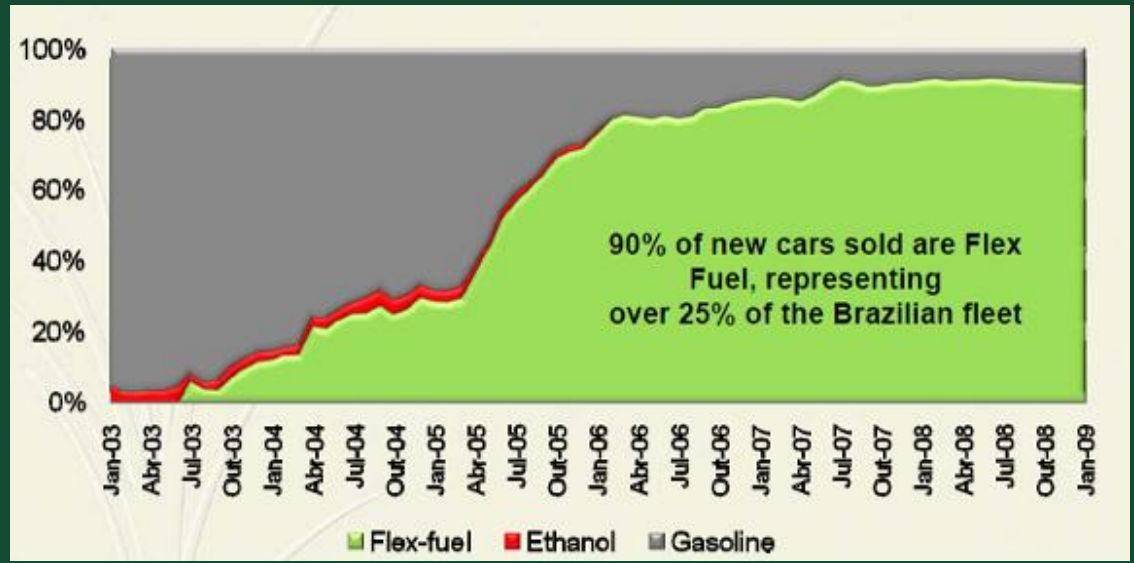


- Sugar cane bagasse
 - Pilot plant 2008
 - 2 patents filed
 - Basic engineering
 - Demonstration plant





- Flexfuel cars
 - consumers
 - manufacturers
 - efficiency



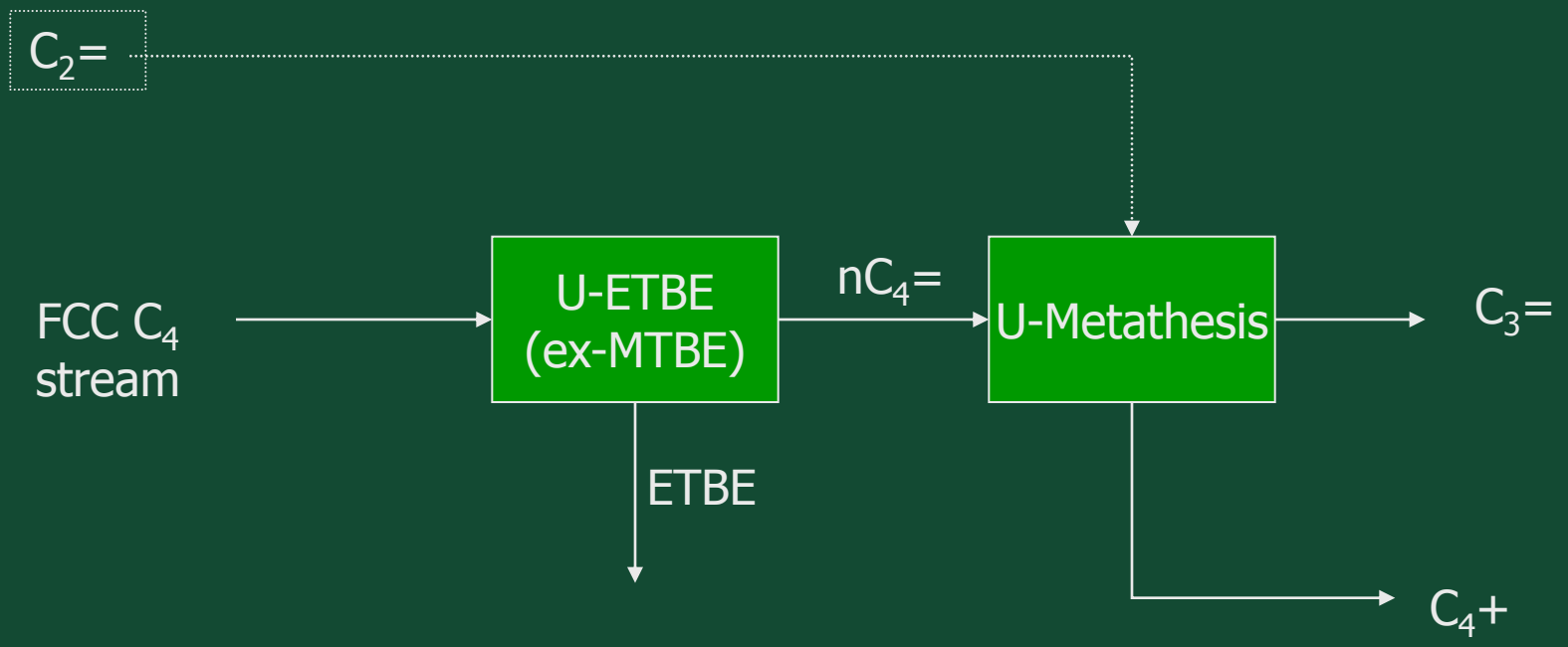
(Jank, 2009)



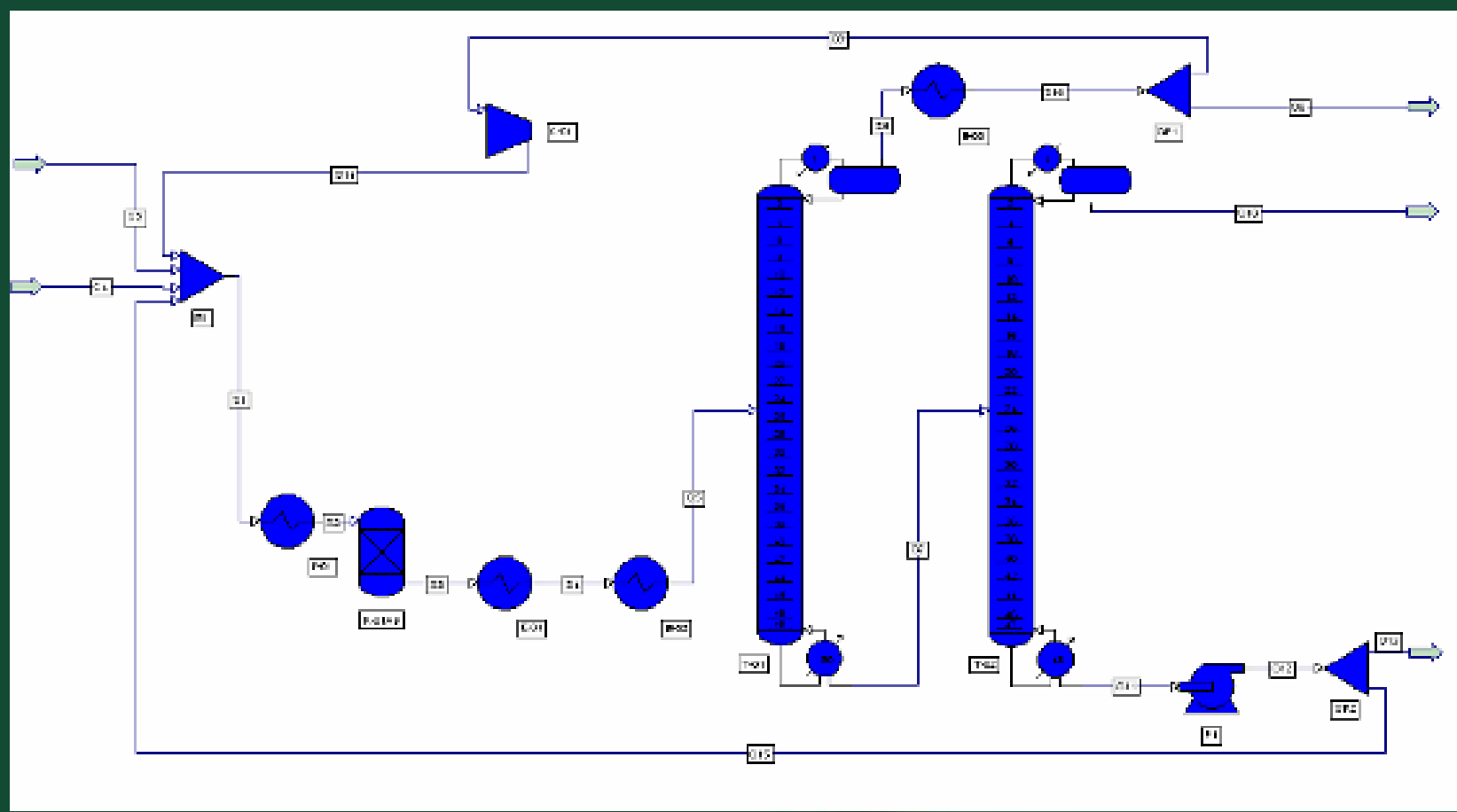
Technical data

Cylinders	-	5 in line
Cylinder volume	cm ³	1598
Bore / Stroke	mm	68 / 88
Max power @ rpm	kW	165 @ 5800
Max torque @ rpm	Nm	305 @ 4000
Compression ratio	-	8:1 - 14:1
Valve train	-	DOCH / 4 Valve
Charging system	-	Screw type SC
Engine managem.	-	Saab Trionicon 7
Emission control	-	TWC
Emission target	-	ULEV II

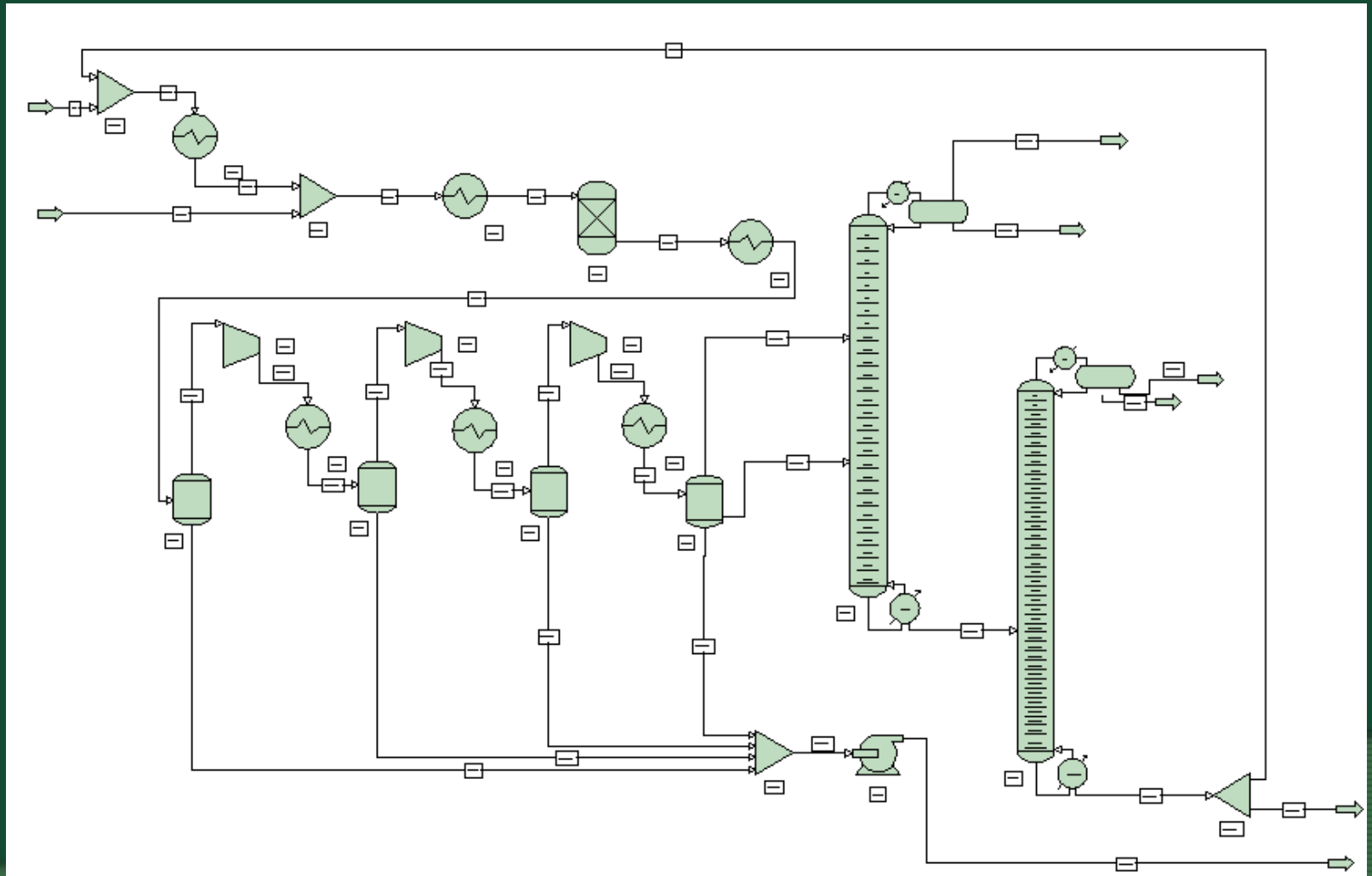
The compression ratio is now 14:1



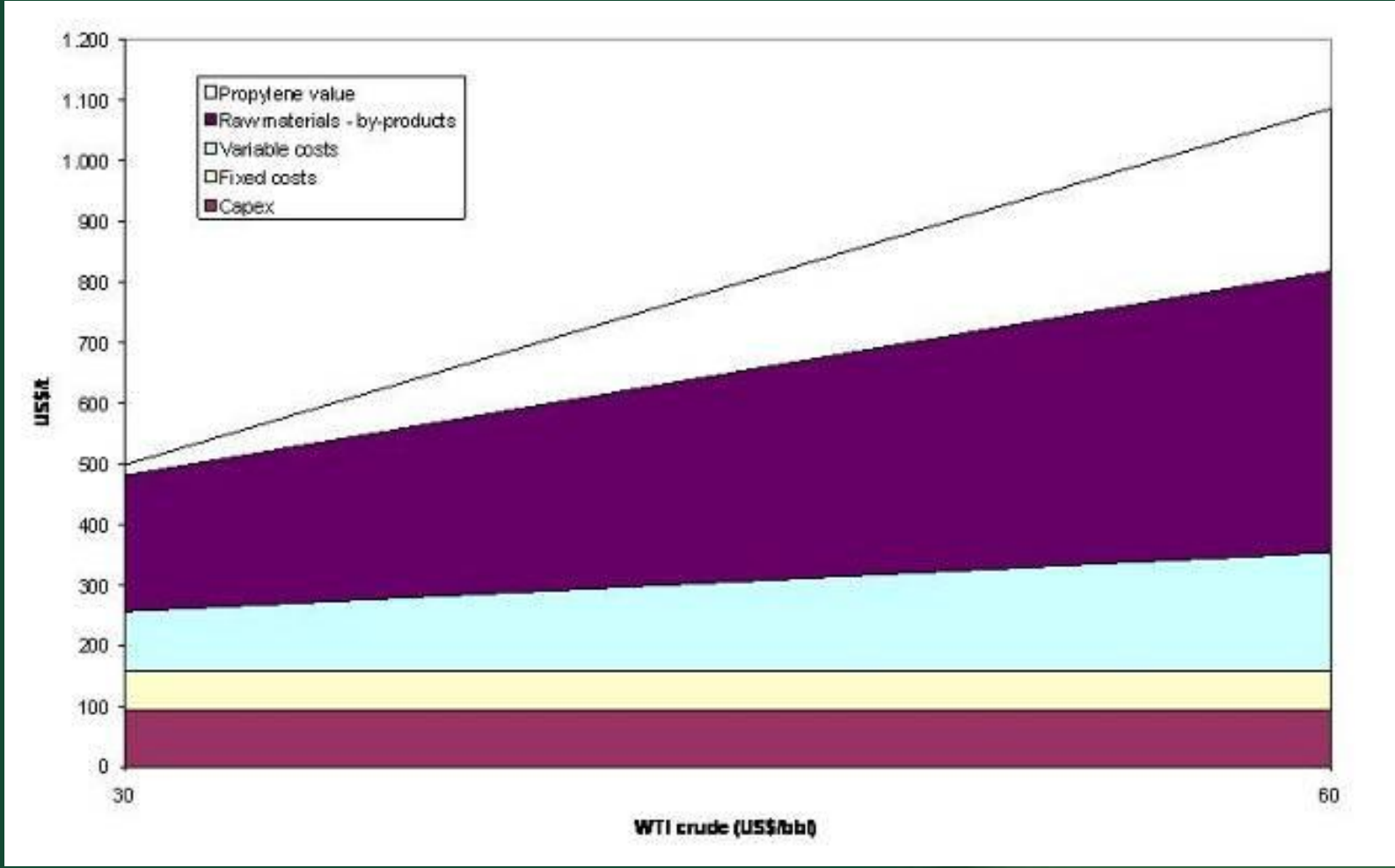
- C₂-C₄ metathesis



- C₄ auto-metathesis

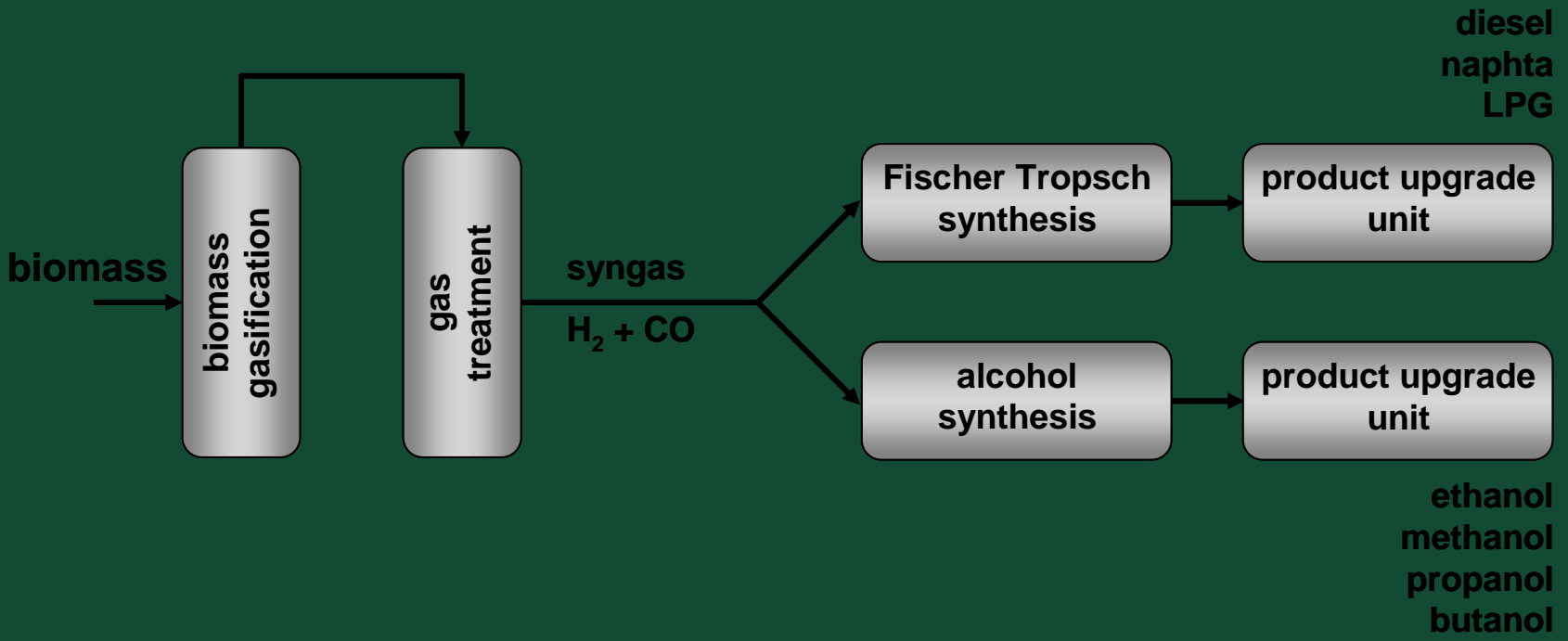


- C₄ auto-metathesis

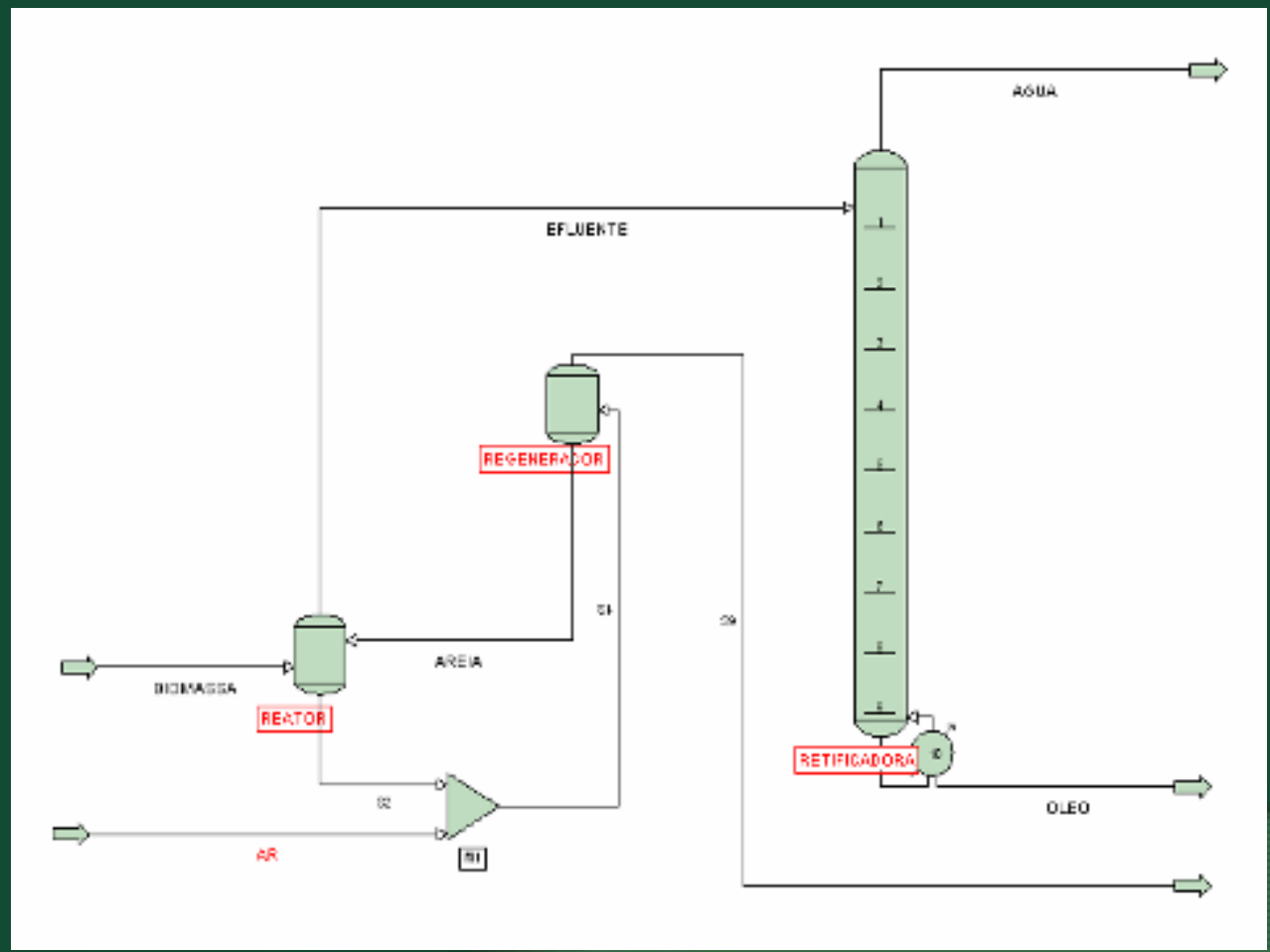




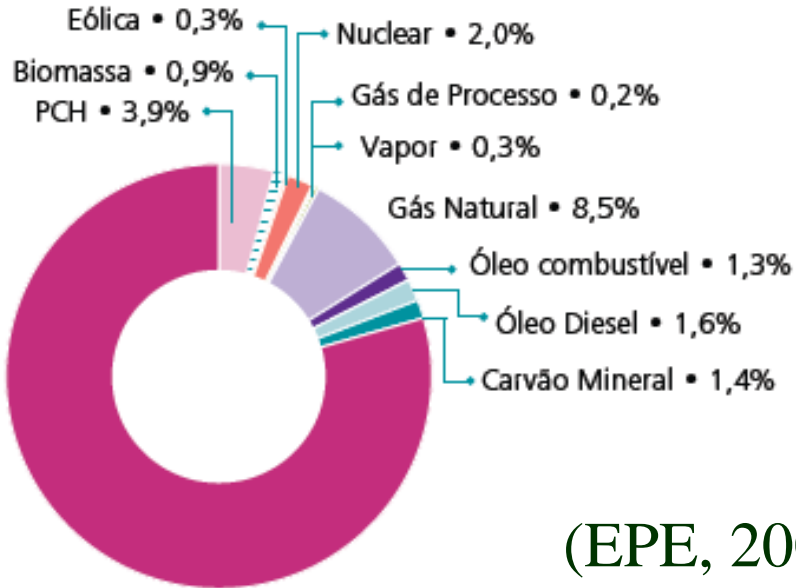
BTL processes



- Pyrolysis
 - Acidity, low heat content and distribution logistics

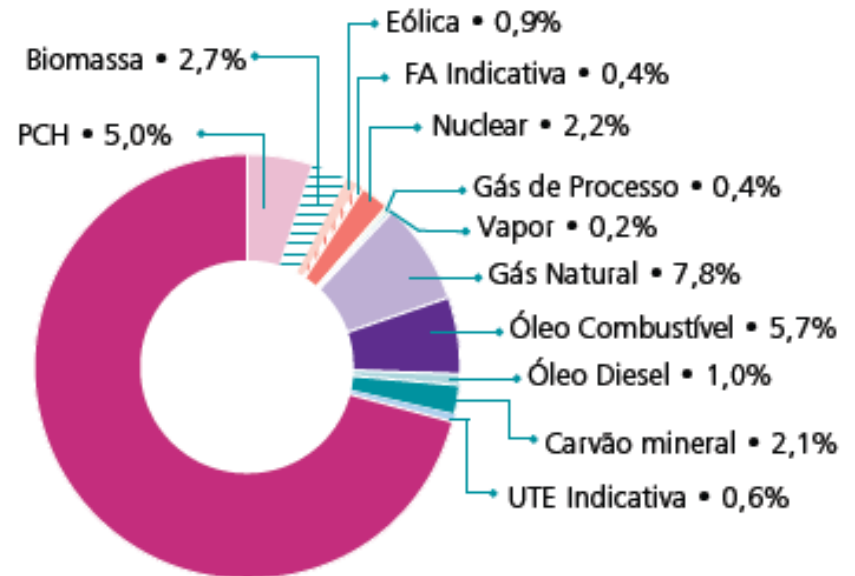


Participação das Fontes de Geração - Mai/2008



Hidro • 79,6%

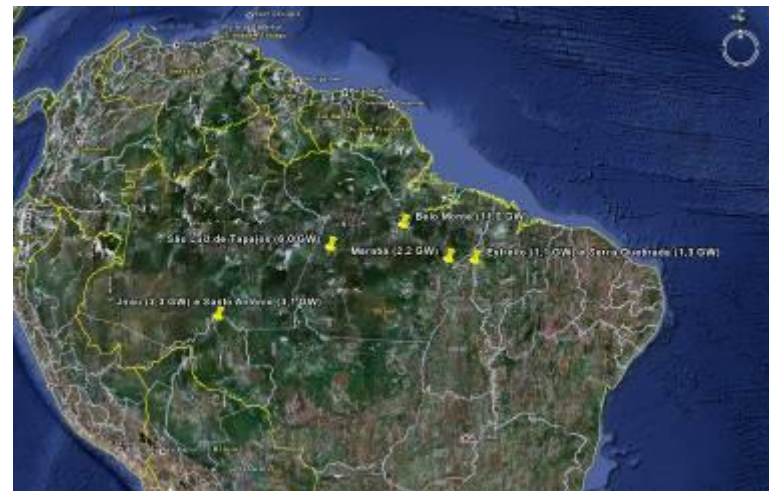
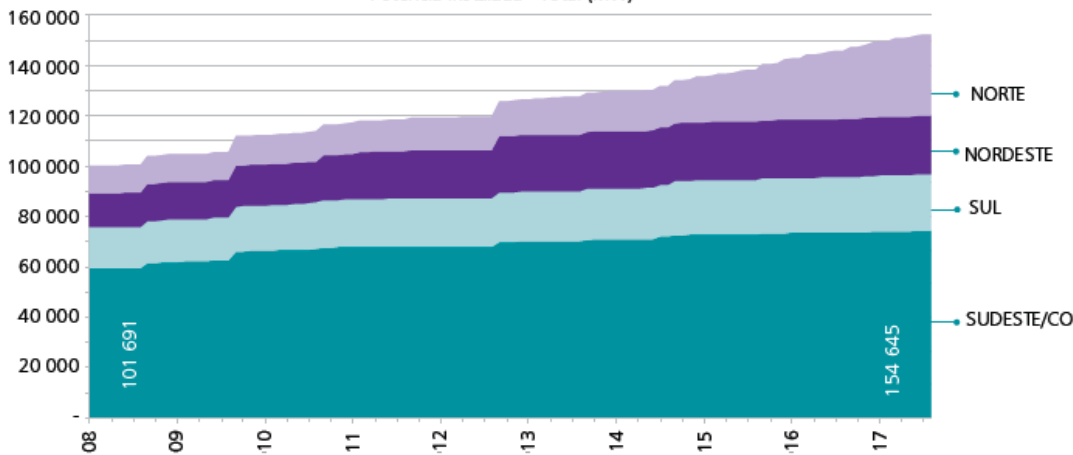
Participação das Fontes de Geração - Dez/2017

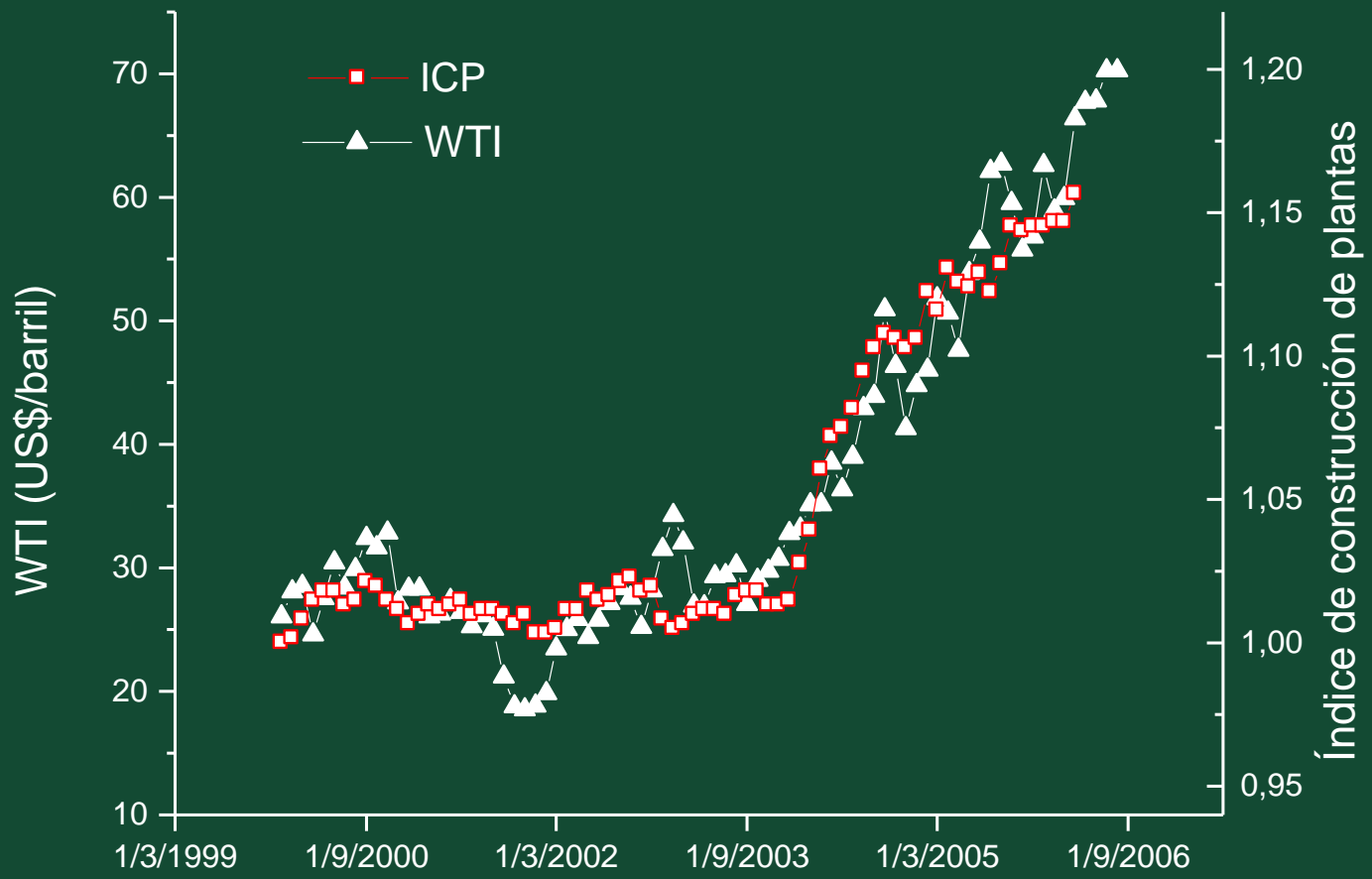


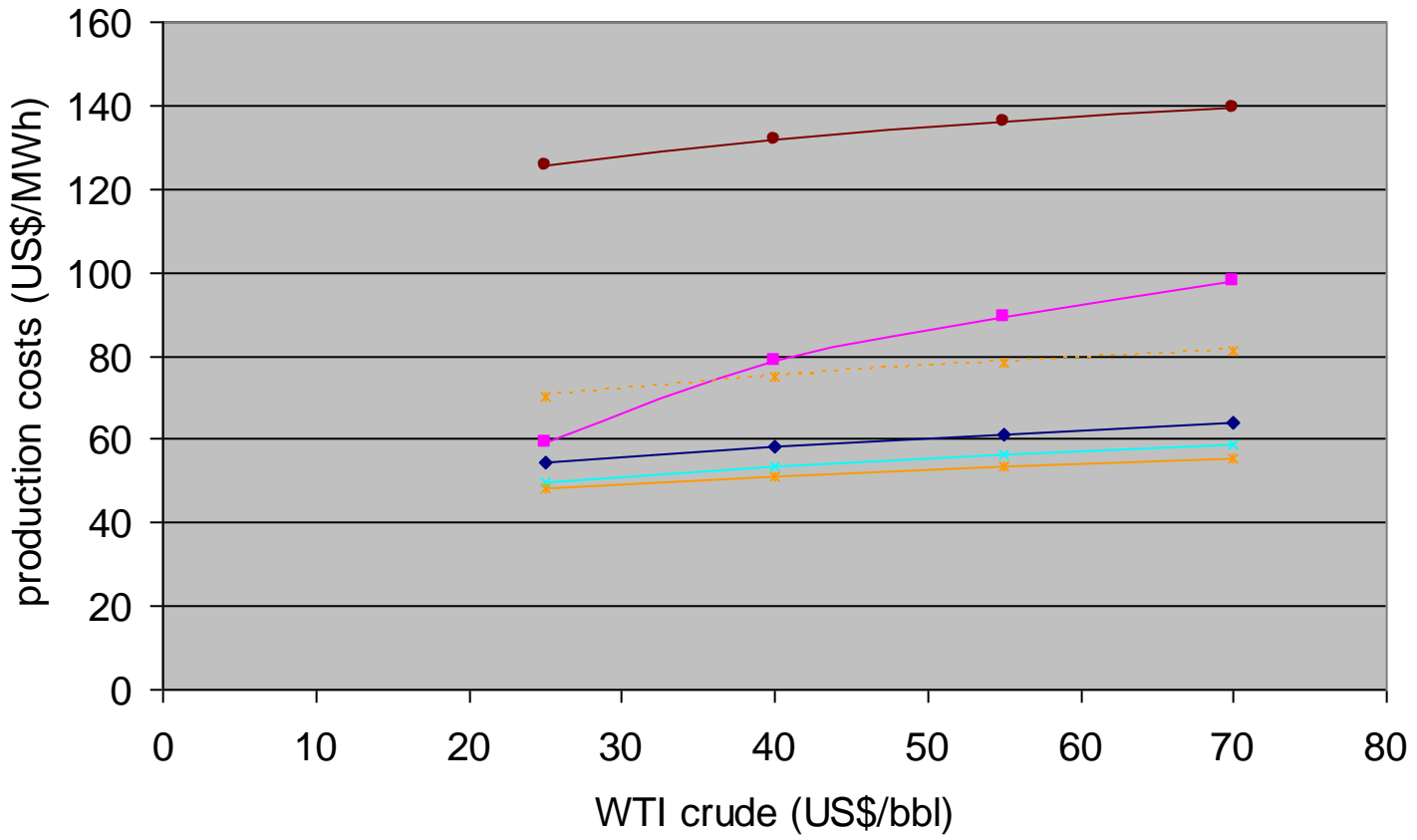
Hidro • 71,0%

(EPE, 2009)

Potência Instalada - Total (MW)



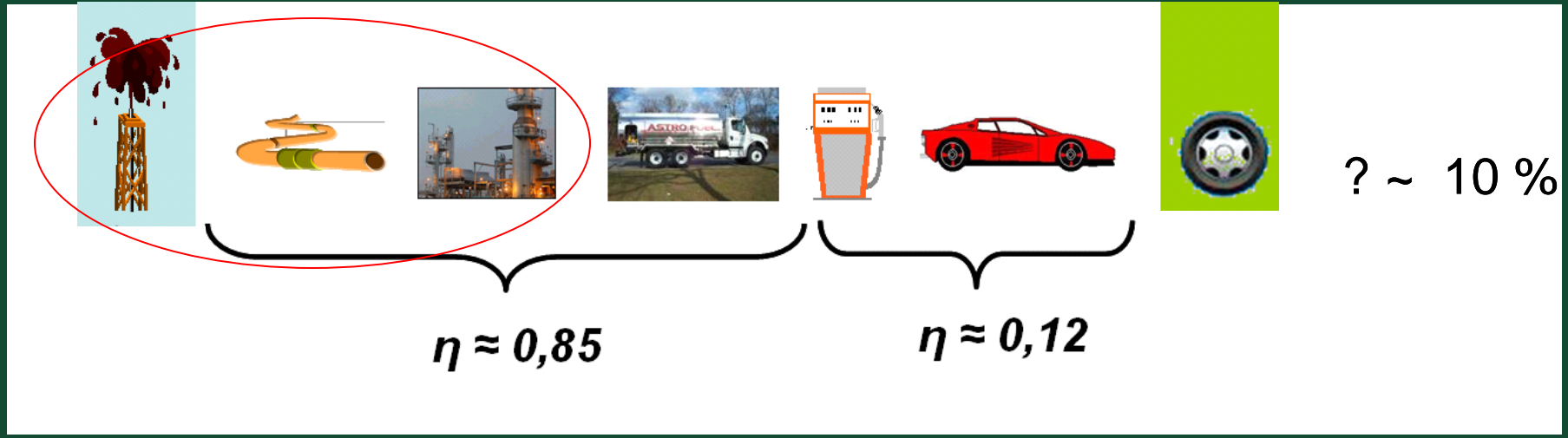




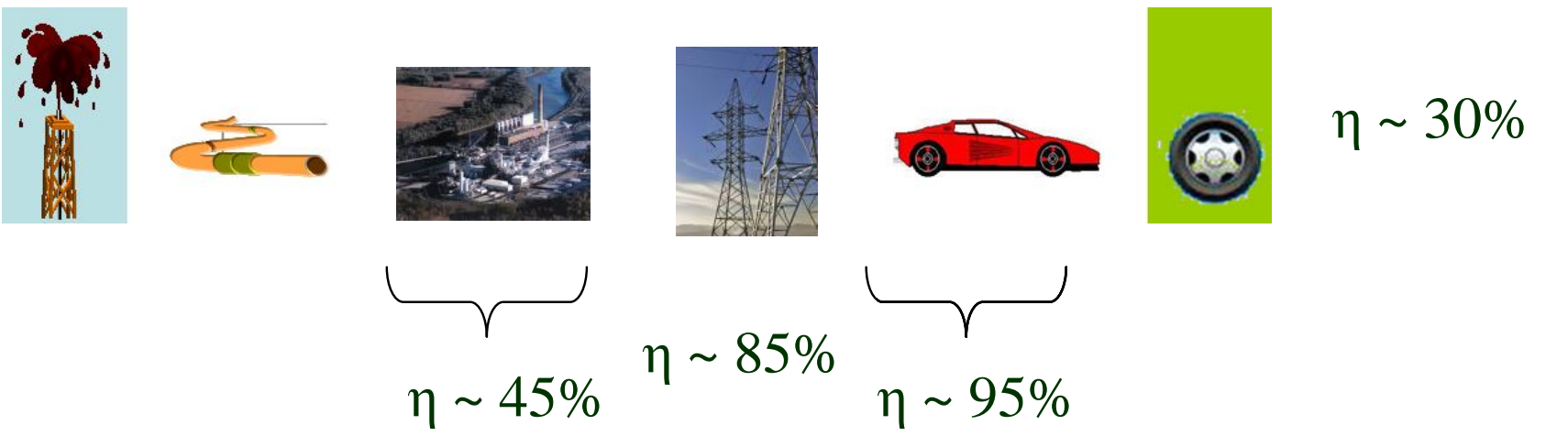
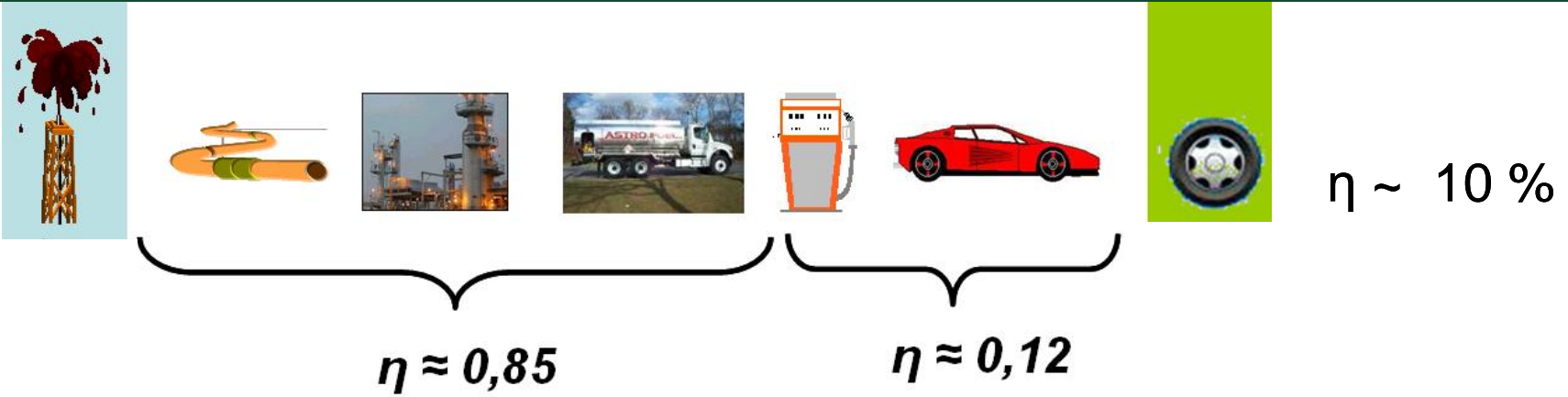
—◆— nuclear —■— natural gas —×— coal —*— hydro —*— transmission —●— wind



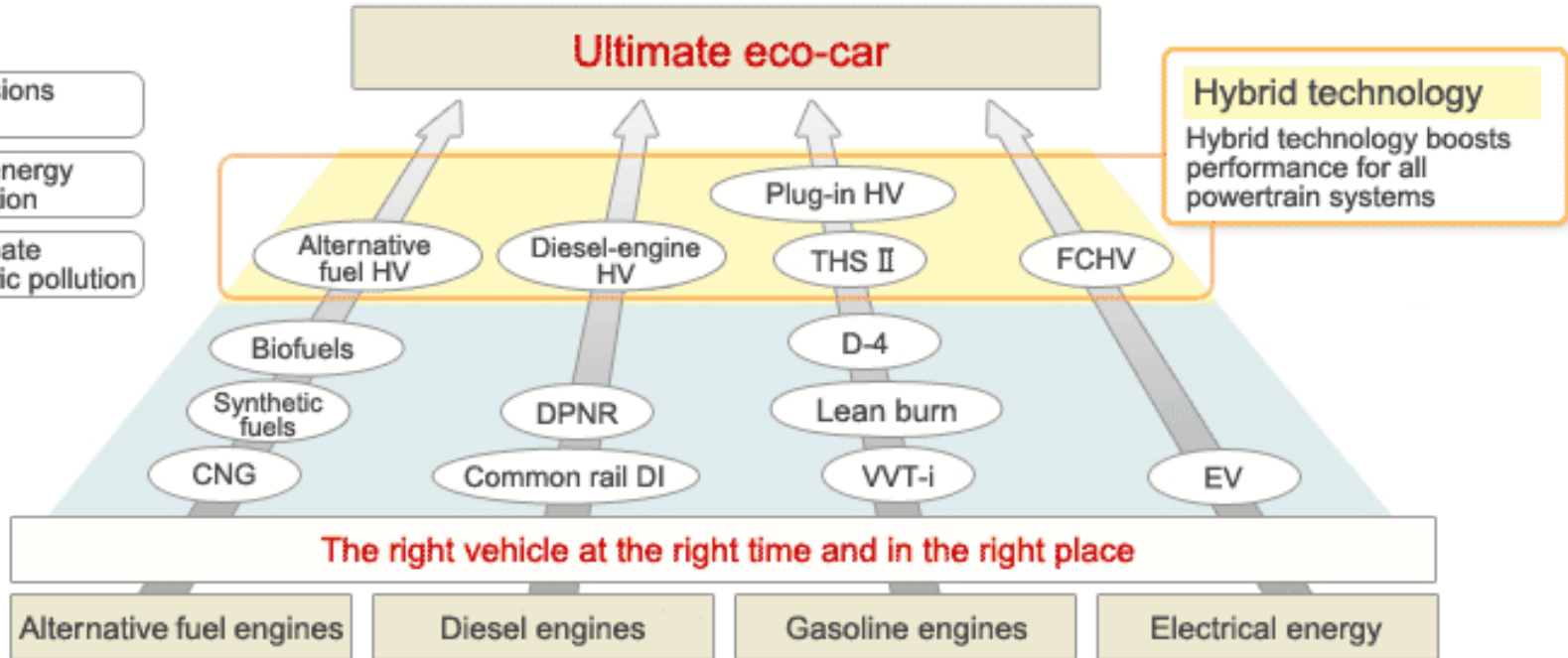
Because electric cars are so much more efficient than internal combustion engine vehicles, biomass-generated electricity can help propel them 22 times further than can ethanol (Thomas Blakslee, EV World, Aug. 18, 2009)



(following Hollanda, 2008)



(following Hollanda, 2008)



- | | | | |
|------|---|-------|---|
| CNG | compressed natural gas | D-4 | direct injection 4-stroke |
| HV | hybrid vehicle | EV | electric vehicle |
| DPNR | diesel particulate and Nox reduction system | FCHV | fuel cell hybrid vehicle |
| THS | Toyota hybrid system | VVT-i | variable valve timing with intelligence |
| DI | direct injection | | |



New efficiency levels with current technology

Toyota



- » Prius 3rd generation, Camry & Highlander
- » US\$ 22 k
- » 22 km/L
- » 1,9 million hybrid units sold

GM



- » Volt sales start November 2010, mass production 2011
- » US\$ 40 k
- » Autonomy of 65 km satisfies 75% of urban commuters
- » 25 kWh/100 m means R\$ 6/100 km at R\$ 0,40/kWh

Nissan



- » 100.000 units by 2012
- » US\$ 1,6 billion loan from DOE to Smyrna (TE)
- » Battery life of 10 years, 160 km autonomy
- » Believes 10% of all car sales can be electric by 2020